

# KHAITAN CHEMICALS & FERTILIZERS LTD.,

Registered Office: A. B. Road, Village Nimrani, Dist.-Khargone (M.P.)

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 31.12.2010**

(Rs. in Lacs)

| PARTICULARS  | Quarter ended    |                  | Nine Months Period ended |                  | Year ended       |
|--|------------------|------------------|--------------------------|------------------|------------------|
|  | 31st December,   | 2009             | 31st December,           | 2009             | March 31, 2010   |
|  | 2010             |                  | 2010                     |                  | (Audited)        |
| 1. a) Net sales / Income from operations   | 9,622.35         | 4,638.06         | 31,826.86                | 16,601.19        | 20,217.37        |
| b) Other Operating Income  | -                | -                | -                        | -                | -                |
| 2. Total Expenditure:  |                  |                  |                          |                  |                  |
| a) (Increase)/Decrease in stock in trade & work in progress                            | (3,391.08)       | (2,898.87)       | (730.95)                 | (2,271.60)       | (5,124.14)       |
| b) Consumption of Raw Materials  | 9,128.35         | 5,774.91         | 20,776.19                | 14,881.51        | 19,377.79        |
| c) Purchase of Traded goods  | 546.42           | -                | 549.38                   | -                | 246.46           |
| d) Outward Transportation  | 500.86           | 333.76           | 1,653.61                 | 1,113.78         | 1,482.57         |
| e) Staff Cost  | 246.01           | 145.24           | 579.58                   | 415.34           | 570.53           |
| f) Depreciation  | 149.68           | 186.66           | 506.28                   | 529.36           | 702.86           |
| g) Others  | 1,164.64         | 791.24           | 3,167.16                 | 2,129.85         | 2,856.45         |
| <b>Total</b>   | <b>8,344.88</b>  | <b>4,332.94</b>  | <b>26,501.25</b>         | <b>16,798.24</b> | <b>20,112.52</b> |
| 3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2)       | 1,277.47         | 305.12           | 5,325.61                 | (197.05)         | 104.85           |
| 4. Other Income  | 5.79             | 4.63             | 9.61                     | 9.19             | 68.61            |
| <b>5. Profit before Interest &amp; Exceptional Items(3+4)</b>                          | <b>1,283.26</b>  | <b>309.75</b>    | <b>5,335.22</b>          | <b>(187.86)</b>  | <b>173.46</b>    |
| 6. Interest & Other Financial Exp.   | 340.99           | 233.81           | 873.51                   | 696.78           | 875.86           |
| 6A.Foreign Exchange Fluctuations (Profit)\Loss   | 32.37            | (181.77)         | 70.19                    | (554.46)         | (774.23)         |
| <b>7. Profit/(Loss) after Interest but before Exceptional Items (5-6)</b>              | <b>909.90</b>    | <b>257.71</b>    | <b>4,391.52</b>          | <b>(330.18)</b>  | <b>71.83</b>     |
| 8. Exceptional Items   | -                | -                | 131.80                   | -                | 49.51            |
| <b>9. Profit/(Loss) from Ordinary Activities before tax (7-8)</b>                      | <b>909.90</b>    | <b>257.71</b>    | <b>4,259.72</b>          | <b>(330.18)</b>  | <b>22.32</b>     |
| 10. Tax Expense: Income Tax/Deferred tax   | 333.70           | 83.00            | 1,397.18                 | (116.82)         | (61.19)          |
| <b>11. Profit/(Loss) from Ordinary Activities after tax (9-10)</b>                     | <b>576.20</b>    | <b>174.71</b>    | <b>2,862.54</b>          | <b>(213.36)</b>  | <b>83.51</b>     |
| 12. Extraordinary Items(net of tax expenses )  | -                | -                | -                        | -                | -                |
| <b>13. Profit/(Loss) for the period(11-12)</b>   | <b>576.20</b>    | <b>174.71</b>    | <b>2,862.54</b>          | <b>(213.36)</b>  | <b>83.51</b>     |
| 14. Paid-up Equity Share Capital (face value @ Rs.10/- per share)                      | 969.89           | 969.89           | 969.89                   | 969.89           | 969.89           |
| 15. Reserves excluding revaluation reserves  | -                | -                | -                        | -                | 8,364.58         |
| 16. Earning Per Share-Basic/diluted (in Rs.)   | 5.94             | 1.80             | 29.51                    | (2.20)           | 0.86             |
| 17. Public shareholding  |                  |                  |                          |                  |                  |
| - No. of Shares  | 2,425,303        | 2,425,303        | 2,425,303                | 2,425,303        | 2,425,303        |
| - Percentage of Shareholding   | 25.01            | 25.01            | 25.01                    | 25.01            | 25.01            |
| <b>18. Promoters and Promoter group Shareholding</b>                                   |                  |                  |                          |                  |                  |
| a) Pledged/ Encumbered   |                  |                  |                          |                  |                  |
| Number of Shares   | 93,358           | 93,358           | 93,358                   | 93,358           | 93,358           |
| Percentage of Shares ( as a% of the Total Shareholding of Promoter and Promoter group) | 1.28             | 1.28             | 1.28                     | 1.28             | 1.28             |
| Percentage of Shares ( as a% of the Total share capital of the Company)                | 0.96             | 0.96             | 0.96                     | 0.96             | 0.96             |
| b) Non-encumbered  |                  |                  |                          |                  |                  |
| Number of Shares   | 7,180,259        | 7,180,259        | 7,180,259                | 7,180,259        | 7,180,259        |
| Percentage of Shares ( as a% of the Total Shareholding of Promoter and Promoter group) | 98.72            | 98.72            | 98.72                    | 98.72            | 98.72            |
| Percentage of Shares ( as a% of the Total share capital of the Company)                | 74.03            | 74.03            | 74.03                    | 74.03            | 74.03            |
| <b>SEGMENT WISE REVENUE RESULTS AND CAPITAL EMPLOYED</b>                               |                  |                  |                          |                  |                  |
| <b>1. Segment Revenue</b>  |                  |                  |                          |                  |                  |
| (Net sale/income from each segment should be disclosed under this head)                |                  |                  |                          |                  |                  |
| a) Fertilizer & Chemicals  | 8,032.15         | 4,095.47         | 28,460.90                | 14,457.07        | 15,522.69        |
| b) Soya  | 1,591.71         | 536.05           | 3,321.89                 | 2,087.23         | 4,690.44         |
| c) Others  | 4.28             | 11.17            | 53.68                    | 66.08            | 72.84            |
| <b>Net Sales/Income from operations</b>  | <b>9,628.14</b>  | <b>4,642.69</b>  | <b>31,836.47</b>         | <b>16,610.38</b> | <b>20,285.97</b> |
| <b>2. Segment Results</b>  |                  |                  |                          |                  |                  |
| Profit/(Loss)(before tax and interest from each segment)                               |                  |                  |                          |                  |                  |
| a) Fertilizer & Chemicals  | 1,420.89         | 385.32           | 5,630.35                 | 156.87           | 612.64           |
| b) Soya  | (126.57)         | (72.73)          | (317.20)                 | (376.49)         | (466.57)         |
| c) Others  | (11.06)          | (2.84)           | 22.07                    | 31.76            | 27.39            |
| <b>Total</b>   | <b>1,283.26</b>  | <b>309.75</b>    | <b>5,335.22</b>          | <b>(187.86)</b>  | <b>173.46</b>    |
| Less: i) Interest & Other Financial Exp. (Adj. Of Foreign Exchange Fluctuations)       | 373.36           | 52.04            | 943.70                   | 142.32           | 101.63           |
| <b>Total Profit before Tax</b>   | <b>909.90</b>    | <b>257.71</b>    | <b>4,391.52</b>          | <b>(330.18)</b>  | <b>71.83</b>     |
| <b>3. Capital Employed : (Segment assets less segment liabilities)</b>                 |                  |                  |                          |                  |                  |
| a) Fertilizer & Chemicals  | 17,063.93        | 12,615.22        | 17,063.93                | 12,615.22        | 13,375.00        |
| b) Soya  | 8,654.44         | 8,749.36         | 8,654.44                 | 8,749.36         | 5,952.23         |
| c) Others  | 487.67           | 513.70           | 487.67                   | 513.70           | 501.14           |
| <b>Total Capital Employed in Segments</b>  | <b>26,206.04</b> | <b>21,878.28</b> | <b>26,206.04</b>         | <b>21,878.28</b> | <b>19,828.37</b> |
| Add: Unallocable Corporate Assets less Corporate Liabilities (Corporate Investments)   | 9.49             | 261.50           | 9.49                     | 261.50           | 244.00           |
| <b>Total Capital Employed in Company</b>   | <b>26,215.53</b> | <b>22,139.78</b> | <b>26,215.53</b>         | <b>22,139.78</b> | <b>20,072.37</b> |

**NOTES:**

1. The figures for the corresponding period have been restated wherever necessary to make comparable.
2. The above results were reviewed by the Audit Committee and taken on record by the Board of Directors in its meeting held on 31.01.2011. The Statutory Auditors of the Company have carried out a Limited Review of the results for the quarter ended December 31, 2010.
3. Status of Investors' Grievances: Opening balance: NIL, Received during the quarter: 35, Resolved during the quarter: 35, Pending at the end of quarter: NIL.
4. The Company would be taking measures to comply with the requirements of AS-15 issued by the Institute of Chartered Accountants of India.
5. Net Sales/Income from operation of the current quarter is net off, loss on account of derivative transactions amounting to Rs 49.33 lacs (nine months ended Rs. 85.77 lacs).

for KHAITAN CHEMICALS & FERTILIZERS LTD.

DATE : 31.01.2011

PLACE : New Delhi

(SHAILESH KHAITAN)

CHAIRMAN & MANAGING DIRECTOR